

2016 - Exams Attempted Once and Passed by Pre-Licensing Education Provider
(through October 2016)

LIFE & HEALTH - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	2	100%	3	1	33%	1	0	0%	1	1	100%	1	0	0%	8	4	50%
360training.com, Inc.	6	5	83%				2	1	50%							8	6	75%
A. D. BANKER & COMPANY	28	18	64%	5	3	60%	3	1	33%	12	5	42%	2	2	100%	50	29	58%
BOB PERKINS & ASSOCIATES													1	1	100%	1	1	100%
COMMONWEALTH SCHOOLS OF INS	14	8	57%	3	2	67%				4	0	0%	2	1	50%	23	11	48%
CPMI PROFESSIONAL DEVELOPMENT, INC.							1	0	0%	1	1	100%				2	1	50%
ExamFX, INC.	236	130	55%	38	20	53%	31	21	68%	35	19	54%	38	10	26%	378	200	53%
INDEPENDENT INSURANCE AGENTS OF INDIANA	10	5	50%	2	1	50%							1	0	0%	13	6	46%
INDIANA ASSN OF INS & FINANCIAL ADVISORS	2	1	50%	1	0	0%	2	2	100%							5	3	60%
INDIANA LICENSING SCHOOL	1	1	100%				1	1	100%							2	2	100%
INSURANCE CAREER TRAINING INC.	8	4	50%				2	2	100%	2	0	0%	1	1	100%	13	7	54%
INSURANCE LEARNING CENTER	1	0	0%							1	0	0%				2	0	0%
INSURANCE SCHOOLS, INC.													1	1	100%	1	1	100%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	14	8	57%	4	2	50%	2	2	100%	5	2	40%	4	3	75%	29	17	59%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	17	9	53%	2	1	50%	4	2	50%	2	1	50%	1	0	0%	26	13	50%
KAPLAN FINANCIAL EDUCATION	75	53	71%	14	11	79%	14	9	64%	7	5	71%	15	13	87%	125	91	73%
MONTGOMERY INSURANCE SCHOOL	252	133	53%	26	15	58%	30	19	63%	19	9	47%	22	13	59%	349	189	54%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	3	2	67%							2	2	100%	1	0	0%	6	4	67%
PATHFINDER CORPORATION	195	129	66%	38	26	68%	33	26	79%	33	21	64%	13	9	69%	312	211	68%
PRELICENSE.COM	21	10	48%	2	1	50%	1	1	100%	3	2	67%	1	0	0%	28	14	50%
PROFESSIONAL TRAINING INSTITUTION, INC.	28	16	57%	7	4	57%	7	2	29%	6	4	67%	3	2	67%	51	28	55%
SECURITIES TRAINING CORPORATION	8	4	50%	1	1	100%	2	1	50%	1	0	0%	2	2	100%	14	8	57%
TESTEACHERS	37	23	62%	3	3	100%	6	3	50%	6	5	83%	10	8	80%	62	42	68%
THE LICENSE COACH	20	8	40%	2	1	50%	2	2	100%				3	2	67%	27	13	48%
XCEL TESTING SOLUTIONS LLC	448	330	74%	76	57	75%	89	72	81%	81	59	73%	76	63	83%	770	581	75%
	1426	899	63%	227	149	66%	233	167	72%	221	136	62%	198	131	66%	2305	1482	64%

PROPERTY & CASUALTY - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	1	50%				5	2	40%							7	3	43%
360training.com, Inc.	12	8	67%	4	1	25%	1	1	100%	3	1	33%	2	0	0%	22	11	50%
A. D. BANKER & COMPANY	11	2	18%	4	1	25%	1	1	100%				2	0	0%	18	4	22%
BOB PERKINS & ASSOCIATES	1	1	100%													1	1	100%
COMMONWEALTH SCHOOLS OF INS	10	3	30%				1	1	100%				1	0	0%	12	4	33%
CPMI PROFESSIONAL DEVELOPMENT, INC.	6	3	50%				1	0	0%	1	0	0%	2	0	0%	10	3	30%
ExamFX, INC.	68	21	31%	12	3	25%	8	3	38%	8	4	50%	12	2	17%	108	33	31%
INDEPENDENT INSURANCE AGENTS OF INDIANA	9	1	11%	1	1	100%	2	1	50%				1	0	0%	13	3	23%
INDIANA ASSN OF INS & FINANCIAL ADVISORS	1	0	0%													1	0	0%
INDIANA LICENSING SCHOOL	1	1	100%	2	0	0%	1	1	100%				1	0	0%	5	2	40%
INSURANCE CAREER TRAINING INC.	11	3	27%	5	3	60%	1	1	100%	4	1	25%	2	0	0%	23	8	35%
INSURANCE LEARNING CENTER	3	2	67%	1	0	0%	1	1	100%							5	3	60%
INSURANCE SCHOOLS, INC.	2	0	0%	1	1	100%	1	0	0%	1	0	0%	1	0	0%	6	1	17%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	8	1	13%				1	1	100%	1	1	100%	3	1	33%	13	4	31%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	15	8	53%	2	2	100%	5	1	20%				1	0	0%	23	11	48%
KAPLAN FINANCIAL EDUCATION	45	11	24%	10	3	30%	9	1	11%	5	1	20%	4	1	25%	73	17	23%
LIBERTY MUTUAL INSURANCE COMPANY	17	12	71%							1	1	100%	23	15	65%	41	28	68%
MONTGOMERY INSURANCE SCHOOL	145	84	58%	24	19	79%	26	15	58%	21	12	57%	21	14	67%	237	144	61%
PATHFINDER CORPORATION	271	145	54%	26	18	69%	55	29	53%	22	13	59%	68	45	66%	442	250	57%
PRELICENSE.COM	10	4	40%	3	1	33%				2	1	50%	1	1	100%	16	7	44%
PROFESSIONAL TRAINING INSTITUTION, INC.	37	18	49%	5	2	40%	17	12	71%	2	1	50%	7	5	71%	68	38	56%
TESTEACHERS	31	9	29%	2	0	0%	6	1	17%	3	0	0%	6	2	33%	48	12	25%
THE LICENSE COACH	1	0	0%	1	1	100%				1	1	100%				3	2	67%
XCEL TESTING SOLUTIONS LLC	9	1	11%							1	0	0%	2	0	0%	12	1	8%
	717	338	47%	103	56	54%	142	72	51%	76	37	49%	160	86	54%	1195	589	49%

PERSONAL LINES - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	0	0%													2	0	0%
360training.com, Inc.	2	2	100%													2	2	100%
A. D. BANKER & COMPANY	4	1	25%				1	1	100%							5	2	40%
BOB PERKINS & ASSOCIATES	1	0	0%													1	0	0%
ExamFX, INC.	7	3	43%	2	0	0%										9	3	33%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	59	57	97%	10	10	100%	32	32	100%	7	7	100%	10	10	100%	118	116	98%
INDEPENDENT INSURANCE AGENTS OF INDIANA	1	0	0%							1	1	100%				2	1	50%
INDIANA LICENSING SCHOOL	1	0	0%													1	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%	1	1	100%										2	1	50%
INSURANCE LEARNING CENTER	2	1	50%	1	1	100%										3	2	67%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	1	0	0%				1	0	0%				1	0	0%	3	0	0%
KAPLAN FINANCIAL EDUCATION	5	3	60%	1	0	0%	2	2	100%							8	5	63%
LIBERTY MUTUAL INSURANCE COMPANY							1	1	100%							1	1	100%
MONTGOMERY INSURANCE SCHOOL	6	2	33%													6	2	33%
PATHFINDER CORPORATION	6	2	33%	4	1	25%	1	1	100%	1	0	0%	3	1	33%	15	5	33%
PROFESSIONAL TRAINING INSTITUTION, INC.													1	0	0%	1	0	0%
TESTEACHERS	47	11	23%	7	2	29%	3	0	0%	7	2	29%	8	2	25%	72	17	24%
	145	82	57%	26	15	58%	41	37	90%	16	10	63%	23	13	57%	251	157	63%

LIFE - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	1	1	100%	1	1	100%				1	1	100%				3	3	100%
A. D. BANKER & COMPANY	26	17	65%	6	4	67%	10	5	50%	4	1	25%	7	3	43%	53	30	57%
COMMONWEALTH SCHOOLS OF INS	7	1	14%				1	0	0%							8	1	13%
CPMI PROFESSIONAL DEVELOPMENT, INC.	1	0	0%													1	0	0%
ExamFX, INC.	48	25	52%	9	3	33%	4	4	100%	6	4	67%	5	3	60%	72	39	54%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	1	50%							1	0	0%				3	1	33%
INDIANA ASSN OF INS & FINANCIAL ADVISORS	1	0	0%	1	0	0%										2	0	0%
INDIANA LICENSING SCHOOL	4	1	25%							2	1	50%				6	2	33%
INSURANCE CAREER TRAINING INC.	3	0	0%	1	1	100%										4	1	25%
INSURANCE LEARNING CENTER	1	0	0%													1	0	0%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	5	2	40%	1	0	0%	2	0	0%	1	1	100%				9	3	33%
KAPLAN FINANCIAL EDUCATION	14	7	50%	3	1	33%	2	2	100%	2	2	100%	1	0	0%	22	12	55%
MONTGOMERY INSURANCE SCHOOL	5	0	0%	1	0	0%				2	1	50%	5	3	60%	13	4	31%
PATHFINDER CORPORATION	58	39	67%	4	4	100%	8	7	88%	6	2	33%	5	4	80%	81	56	69%
PRELICENSE.COM	3	1	33%	1	1	100%										4	2	50%
PRIMERICA LIFE INSURANCE COMPANY	184	67	36%	32	12	38%	38	12	32%	35	15	43%	38	12	32%	327	118	36%
PROFESSIONAL TRAINING INSTITUTION, INC.	8	2	25%	2	1	50%				2	0	0%				12	3	25%
TESTEACHERS	26	17	65%	5	2	40%	2	0	0%	4	0	0%	7	4	57%	44	23	52%
THE LICENSE COACH	14	5	36%	2	0	0%				1	0	0%				17	5	29%
XCEL TESTING SOLUTIONS LLC	25	13	52%	4	3	75%	3	3	100%	4	3	75%	3	2	67%	39	24	62%
	436	199	46%	73	33	45%	70	33	47%	71	31	44%	71	31	44%	721	327	45%

HEALTH - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail				1	0	0%	1	0	0%							2	0	0%
A. D. BANKER & COMPANY	9	3	33%	2	2	100%							1	1	100%	12	6	50%
BLOOM INSURANCE AGENCY, LLC							8	4	50%				37	15	41%	45	19	42%
COMMONWEALTH SCHOOLS OF INS	3	0	0%				2	2	100%	1	0	0%				6	2	33%
ExamFX, INC.	66	30	46%	4	1	25%	11	4	36%	10	6	60%	19	2	11%	110	43	39%
GREENLIGHT TRAINING INC	2	2	100%													2	2	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA													1	0	0%	1	0	0%
INDIANA LICENSING SCHOOL	1	0	0%													1	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%													1	0	0%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	1	1	100%				1	0	0%							2	1	50%
KAPLAN FINANCIAL EDUCATION	1	0	0%	1	0	0%	1	1	100%	2	0	0%	1	1	100%	6	2	33%
MONTGOMERY INSURANCE SCHOOL	4	0	0%							1	1	100%				5	1	20%
NATIONAL ONLINE INSURANCE SCHOOL, LLC										2	0	0%				2	0	0%
PATHFINDER CORPORATION	8	5	63%	2	1	50%	2	1	50%	3	3	100%	3	3	100%	18	13	72%
PRELICENSE.COM	2	2	100%				1	0	0%							3	2	67%
PROFESSIONAL TRAINING INSTITUTION, INC.	1	0	0%	1	1	100%	1	1	100%							3	2	67%
TESTEACHERS	7	4	57%				2	2	100%							9	6	67%
THE LICENSE COACH	5	2	40%				1	0	0%							6	2	33%
XCEL TESTING SOLUTIONS LLC	12	9	75%	6	5	83%	9	6	67%	5	3	60%	7	6	86%	39	29	74%
	123	58	47%	16	10	63%	39	21	54%	24	13	54%	69	28	41%	271	130	48%

2016 - All Exams Taken and Passed by Pre-Licensing Education Provider

(through October 2016)

LIFE & HEALTH - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	2	100%	5	1	20%	4	0	0%	1	1	100%	3	0	0%	15	4	27%
360training.com, Inc.	9	5	56%				3	2	67%							12	7	58%
A. D. BANKER & COMPANY	48	26	54%	5	3	60%	6	2	33%	21	7	33%	4	2	50%	84	40	48%
BOB PERKINS & ASSOCIATES													1	1	100%	1	1	100%
COMMONWEALTH SCHOOLS OF INS	20	10	50%	10	5	50%				8	0	0%	5	3	60%	43	18	42%
CPMI PROFESSIONAL DEVELOPMENT, INC.	1	1	100%				1	0	0%	1	1	100%				3	2	67%
ExamFX, INC.	424	199	47%	53	28	53%	47	28	60%	47	24	51%	69	24	35%	640	303	47%
INDEPENDENT INSURANCE AGENTS OF INDIANA	18	7	39%	4	2	50%							1	0	0%	23	9	39%
INDIANA ASSN OF INS & FINANCIAL ADVISORS	4	3	75%	2	1	50%	2	2	100%							8	6	75%
INDIANA LICENSING SCHOOL	10	2	20%				1	1	100%							11	3	27%
INSURANCE CAREER TRAINING INC.	15	7	47%				2	2	100%	2	0	0%	2	2	100%	21	11	52%
INSURANCE LEARNING CENTER	2	1	50%							2	1	50%				4	2	50%
INSURANCE SCHOOLS, INC.													1	1	100%	1	1	100%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	26	13	50%	5	3	60%	3	2	67%	7	2	29%	5	3	60%	46	23	50%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	28	13	46%	3	1	33%	5	3	60%	4	1	25%	4	2	50%	44	20	45%
KAPLAN FINANCIAL EDUCATION	109	73	67%	20	14	70%	25	14	56%	15	8	53%	19	15	79%	188	124	66%
MONTGOMERY INSURANCE SCHOOL	446	222	50%	37	20	54%	49	22	45%	35	14	40%	33	19	58%	600	297	50%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	6	4	67%							2	2	100%	1	0	0%	9	6	67%
PATHFINDER CORPORATION	329	174	53%	57	37	65%	45	33	73%	39	23	59%	27	16	59%	497	283	57%
PRELICENSE.COM	36	17	47%	2	1	50%	3	2	67%	4	3	75%	3	0	0%	48	23	48%
PROFESSIONAL TRAINING INSTITUTION, INC.	52	26	50%	11	6	55%	10	4	40%	9	6	67%	3	2	67%	85	44	52%
SECURITIES TRAINING CORPORATION	15	8	53%	1	1	100%	3	2	67%	1	0	0%	3	2	67%	23	13	57%
TESTEACHERS	67	35	52%	5	3	60%	8	4	50%	9	6	67%	12	9	75%	101	57	56%
THE LICENSE COACH	41	13	32%	3	2	67%	3	2	67%				4	3	75%	51	20	39%
XCEL TESTING SOLUTIONS LLC	606	388	64%	107	71	66%	111	78	70%	106	71	67%	86	69	80%	1016	677	67%
	2314	1249	54%	330	199	60%	3574	1994	56%	313	170	54%	286	173	60%	3574	1994	56%

PROPERTY & CASUALTY - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	6	2	33%				8	4	50%	1	1	100%				15	7	47%
360training.com, Inc.	20	12	60%	4	1	25%	5	2	40%	5	2	40%	3	0	0%	37	17	46%
A. D. BANKER & COMPANY	27	8	30%	11	3	27%	4	2	50%				2	0	0%	44	13	30%
BOB PERKINS & ASSOCIATES	1	1	100%													1	1	100%
COMMONWEALTH SCHOOLS OF INS	32	8	25%				1	1	100%				2	1	50%	35	10	29%
CPMI PROFESSIONAL DEVELOPMENT, INC.	9	5	56%				3	0	0%	10	2	20%	5	1	20%	27	8	30%
ExamFX, INC.	176	55	31%	16	5	31%	23	9	39%	16	6	38%	22	7	32%	253	82	32%
INDEPENDENT INSURANCE AGENTS OF INDIANA	25	7	28%	1	1	100%	6	3	50%				1	0	0%	33	11	33%
INDIANA ASSN OF INS & FINANCIAL ADVISORS	4	1	25%													4	1	25%
INDIANA LICENSING SCHOOL	1	1	100%	5	1	20%	1	1	100%				2	0	0%	9	3	33%
INSURANCE CAREER TRAINING INC.	41	8	20%	14	3	21%	6	4	67%	6	1	17%	6	1	17%	73	17	23%
INSURANCE LEARNING CENTER	3	2	67%	3	1	33%	1	1	100%							7	4	57%
INSURANCE SCHOOLS, INC.	3	1	33%	1	1	100%	2	0	0%	1	0	0%	2	1	50%	9	3	33%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	16	3	19%	1	1	100%	2	2	100%	3	2	67%	5	1	20%	27	9	33%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	28	12	43%	2	2	100%	8	2	25%	1	1	100%	2	1	50%	41	18	44%
KAPLAN FINANCIAL EDUCATION	126	36	29%	24	7	29%	21	7	33%	15	6	40%	13	4	31%	199	60	30%
LIBERTY MUTUAL INSURANCE COMPANY	27	15	56%							1	1	100%	23	15	65%	51	31	61%
MONTGOMERY INSURANCE SCHOOL	244	124	51%	35	22	63%	54	26	48%	33	18	55%	37	19	51%	403	209	52%
PATHFINDER CORPORATION	523	233	45%	50	31	62%	94	48	51%	43	17	40%	116	67	58%	826	396	48%
PRELICENSE.COM	16	5	31%	5	1	20%	1	1	100%	2	1	50%	1	1	100%	25	9	36%
PROFESSIONAL TRAINING INSTITUTION, INC.	78	34	44%	8	4	50%	29	16	55%	7	2	29%	11	8	73%	133	64	48%
TESTEACHERS	62	20	32%	10	4	40%	15	3	20%	9	3	33%	10	3	30%	206	33	16%
THE LICENSE COACH	1	0	0%	1	1	100%				1	1	100%				3	2	67%
XCEL TESTING SOLUTIONS LLC	20	6	30%							2	1	50%	2	0	0%	24	7	29%
	1469	593	40%	191	89	47%	284	132	46%	156	65	42%	265	130	49%	2461	1008	41%

PERSONAL LINES - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	9	0	0%				1	1	100%							10	1	10%
360training.com, Inc.	2	2	100%													2	2	100%
A. D. BANKER & COMPANY	12	3	25%				1	1	100%							13	4	31%
BOB PERKINS & ASSOCIATES	2	0	0%													2	0	0%
ExamFX, INC.	26	8	31%	2	0	0%	1	0	0%							29	8	28%
GOVERNMENT EMPLOYEES INSURANCE COMPANY	61	59	97%	10	10	100%	32	32	100%	7	7	100%	10	10	100%	120	118	98%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	0	0%							1	1	100%				3	1	33%
INDIANA LICENSING SCHOOL	1	0	0%													1	0	0%
INSURANCE CAREER TRAINING INC.	4	2	50%	1	1	100%										5	3	60%
INSURANCE LEARNING CENTER	5	1	20%	1	1	100%										6	2	33%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	8	0	0%				2	1	50%				3	1	33%	13	2	15%
KAPLAN FINANCIAL EDUCATION	11	5	46%	3	1	33%	2	2	100%							16	8	50%
LIBERTY MUTUAL INSURANCE COMPANY							1	1	100%							1	1	100%
MONTGOMERY INSURANCE SCHOOL	18	6	33%				1	0	0%							19	6	32%
PATHFINDER CORPORATION	17	5	29%	11	3	27%	12	2	17%	1	0	0%	10	2	20%	51	12	24%
PROFESSIONAL TRAINING INSTITUTION, INC.													2	0	0%	2	0	0%
TESTEACHERS	86	19	22%	19	6	32%	6	1	17%	15	5	33%	17	6	35%	143	37	26%
	264	110	42%	47	22	47%	59	41	69%	24	13	54%	42	19	45%	436	205	47%

LIFE - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	1	1	100%	1	1	100%				1	1	100%				3	3	100%
A. D. BANKER & COMPANY	41	22	54%	8	6	75%	12	7	58%	11	5	46%	13	7	54%	85	47	55%
COMMONWEALTH SCHOOLS OF INS	19	5	26%				3	1	33%							22	6	27%
CPMI PROFESSIONAL DEVELOPMENT, INC.	2	1	50%													2	1	50%
ExamFX, INC.	81	35	43%	21	4	19%	9	7	78%	9	5	56%	10	5	50%	130	56	43%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	1	50%							2	1	50%				4	2	50%
INDIANA ASSN OF INS & FINANCIAL ADVISORS	3	1	33%	4	1	25%										7	2	29%
INDIANA LICENSING SCHOOL	9	2	22%				1	0	0%	2	1	50%				12	3	25%
INSURANCE CAREER TRAINING INC.	6	2	33%	1	1	100%										7	3	43%
INSURANCE LEARNING CENTER	1	0	0%													1	0	0%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	8	2	25%	1	0	0%	2	0	0%	1	1	100%				12	3	25%
KAPLAN FINANCIAL EDUCATION	33	12	36%	8	3	38%	3	3	100%	2	2	100%	4	2	50%	50	22	44%
MONTGOMERY INSURANCE SCHOOL	16	6	38%	3	0	0%	1	1	100%	2	1	50%	6	3	50%	28	11	39%
PATHFINDER CORPORATION	90	52	58%	5	4	80%	11	8	73%	13	5	39%	8	5	63%	127	74	58%
PRELICENSE.COM	6	2	33%	4	2	50%										10	4	40%
PRIMERICA LIFE INSURANCE COMPANY	325	106	33%	81	20	25%	71	24	34%	82	31	38%	64	20	31%	471	201	43%
PROFESSIONAL TRAINING INSTITUTION, INC.	17	6	35%	2	1	50%				4	1	25%	1	1	100%	24	9	38%
TESTEACHERS	41	23	56%	10	4	40%	7	1	14%	13	0	0%	18	7	39%	89	35	39%
THE LICENSE COACH	23	11	48%	2	0	0%	4	2	50%	3	1	33%				32	14	44%
XCEL TESTING SOLUTIONS LLC	34	15	44%	4	3	75%	4	4	100%	6	4	67%	3	2	67%	51	28	55%
	758	305	40%	155	50	32%	128	58	45%	151	59	39%	127	52	41%	1167	524	45%

HEALTH - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			SEPTEMBER 2016			OCTOBER 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail				1	0	0%	2	0	0%							3	0	0%
A. D. BANKER & COMPANY	17	5	29%	2	2	100%							1	1	100%	20	8	40%
BLOOM INSURANCE AGENCY, LLC							14	8	57%				50	20	40%	64	28	44%
COMMONWEALTH SCHOOLS OF INS	10	2	20%				2	2	100%	2	0	0%				14	4	29%
ExamFX, INC.	110	48	44%	4	1	25%	16	4	25%	10	6	60%	53	15	28%	193	74	38%
GREENLIGHT TRAINING INC	2	2	100%													2	2	100%
INDEPENDENT INSURANCE AGENTS OF INDIANA													1	0	0%	1	0	0%
INDIANA LICENSING SCHOOL	2	0	0%													2	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%										2	0	0%	3	0	0%
IVY TECH COMMUNITY COLLEGE - BLOOMINGTON	1	1	100%				1	0	0%							2	1	50%
KAPLAN FINANCIAL EDUCATION	1	0	0%	1	0	0%	3	2	67%	3	0	0%	1	1	100%	9	3	33%
MONTGOMERY INSURANCE SCHOOL	6	1	17%							1	1	100%				8	3	38%
NATIONAL ONLINE INSURANCE SCHOOL, LLC										4	1	25%	3	0	0%	11	2	18%
PATHFINDER CORPORATION	26	8	31%	5	2	40%	2	1	50%	4	3	75%	4	3	75%	41	17	41%
PRELICENSE.COM	2	2	100%				2	1	50%							4	3	75%
PROFESSIONAL TRAINING INSTITUTION, INC.	1	0	0%	1	1	100%	1	1	100%							3	2	67%
TESTEACHERS	15	7	47%				2	2	100%							17	9	53%
THE LICENSE COACH	5	2	40%				1	0	0%							6	2	33%
XCEL TESTING SOLUTIONS LLC	16	11	69%	6	5	83%	10	7	70%	8	4	50%	9	6	67%	49	33	67%
	215	89	41%	20	11	55%	56	28	50%	32	15	47%	124	46	37%	452	191	42%